



# 投资指南

INVESTING GUIDE

贵州省产业大招商工作领导小组办公室

Leading Group Office of Investment Attraction for Guizhou's Industries

贵州省投资促进局

Guizhou Investment Promotion Bureau

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## 贵州省情简介 About Guizhou

贵州简称“黔”或“贵”，面积 17.62 万平方千米，是中国西南连接华南、华中的枢纽。处于长江经济带和珠江—西江经济带的中间带，紧邻粤港澳大湾区，是“一带一路”中国西部的必经之路和西部陆海新通道的咽喉要冲。

贵州生态优美，人杰地灵，发展蓬勃，绚丽多姿。下辖 6 市 3 州和 1 个国家级新区。省会贵阳市有中国数谷、遵义市有转折之城、安顺市有中国瀑乡、六盘水市有中国凉都、毕节市有花海鹤乡、铜仁市有梵天净土、黔东南州有百节之乡、黔西南州有中国金州的别号和赞誉，值得一提的是，黔东南州是中国天眼—FAST 的所在地，而贵安新区是第八个国家级新区。

With an area of 176,200 square kilometers, Guizhou, also called “Qian” or “Gui” for short, is the hub for the southwestern China to connect with the central region and the southern region. Settled in the middle part of the Yangtze River Economic Belt and Zhujiang-Xijiang Economic Belt, Guizhou neighbors Guangdong-Hong Kong-Macao Greater Bay Area and is a significant pivot of “the Belt and Road” in western China.

Guizhou has jurisdiction over six cities, three prefectures and one state-level new area. It has a beautiful ecological environment and a galaxy of talents to power its booming development. Guiyang, as its capital, is reputed as China’s Big Data Valley; Zunyi is the city that has witnessed the historic turning point of the CPC; Anshun is honored as the Hometown of Waterfalls in China; Liupanshui is dubbed as the “Cool City of China”; Bijie is well-known for its sea of flowers and flocks of cranes; Tongren is famous for Fanjing Mountain; Qiandongnan Prefecture is praised as the Home of Festivals; Qianxinan Prefecture is hailed as the Land of Gold. It is worth mentioning that Qiannan Prefecture is the home to FAST (Five-hundred-meter Aperture Spherical Telescope), and Guian New Area is the eighth state-level new area in China.



“希望贵州坚持以高质量发展统揽全局，在新时代西部大开发上闯新路，在乡村振兴上开新局，在实施数字经济战略上抢新机，在生态文明建设上出新绩，努力开创百姓富、生态美的多彩贵州新未来。”

——**习近平**（摘自2021年习近平总书记视察贵州时的讲话）

"It is hoped that Guizhou will persist in promoting high-quality development as the overall framework, advancing the development of western regions in the new era, pushing forward rural revitalization, seizing new opportunities in implementing digital economy strategy and making new achievements in the construction of ecological civilization in order to create a bright future for Colorful Guizhou with prosperous economy and favorable ecological environment."

——**Xi Jinping** ( Excerpt from General Secretary Xi Jinping's speech during a visit to Guizhou Province in 2021 )

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“贵州生态资源优越，生物资源多样，区位优势、政策优势非常明显，发展大健康产业得天独厚。”

——**张思民**（深圳海王集团股份有限公司董事长）

"Endowed with superior ecological resources, diverse biological resources, unique location and obvious policy advantages, Guizhou Province becomes an advantageous area of developing the Big Health industry."

——**Zhang Siming** ( Chairman of Shenzhen Neptunus Group Co., Ltd )

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“如果大家错过了三十年前的广东、浙江的投资机遇，今天一定不能错过贵州。”

——**马云**（阿里巴巴集团创始人、时任董事局主席）

"If you missed the investment oportunities in Guangdong and Zhejiang thirty years ago, you can not miss the opportunity to invest in Guizhou today."

——**Jack Ma** (Founder and Chairman of the Board of Directors of Alibaba Group)

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“生态环境是贵州的先天优势，华为在这里建大数据中心，平均每年可以节省一亿美元的电费。”

——**任正非**（华为技术有限公司总裁）

"Guizhou has a great ecological environment, which is its inherent advantage.Huawei builds its big data center here and saves100 million U.S.dollars in electricity bills on average each year."

——**Ren Zhengfei**(CEO of Huawei Technologies Co., Ltd.)

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“贵州已成中国云计算和大数据领域最具发展潜力的地区之一。”

——**莉萨·杰克逊**（苹果公司环境、政策和社会事务副总裁）

"Guizhou has now become one of the regions with the most development potential in the fileds of cloud computing and big data in China."

——**Lisa Jackson** (Vice President of Environment, Policy and Social Affairs in Apple Inc.)





贵州环境独特、气候宜人、人民勤劳，是中国古生物和古人类发祥地之一，距今五十万年前就有人类栖息繁衍。举世闻名的“遵义会议”，实现了中国革命的伟大转折；二战时期曾是中国重要的后方和军事、经济基地，著名的史迪威公路便穿越版图直通长江；“三线建设”则为贵州现代工业打下坚实基础。

Guizhou with its unique environment, pleasant climate and hard-working people, is one of the birthplaces of Chinese ancient creatures and humans. The inhabitation trail proves that people have been living here since 500,000 years ago. The historic "Zunyi Meeting" was a great turning point of the Chinese Revolution. During World War II, Guizhou was an important rear of military and economic base in China. The famous Stilwell Highway passed through the territory and went straight to the Yangtze River. Besides, the "Third-Front Movement" laid a solid foundation for the development of Guizhou's modern industry.



今日的贵州是中国的国家级大数据综合试验区、内陆开放型经济试验区、绿色金融改革创新试验区、国家生态文明试验区。2022年贵州省地区生产总值 2.02 万亿元（折合 2977.48 亿美元），全省经济顶压前行，稳中提质，基本向好的趋势没有改变，仍然充满活力和投资机遇。

Today Guizhou is China's national big data pilot zone, an inland opening-up pilot economic zone, a green finance reform and innovation pilot zone, and a pilot zone for national ecological civilization. In 2022, Guizhou's GDP reached 2.02 trillion yuan (or 297.7 billion USD). The economy of Guizhou is pressing forward and stable. In addition, the basic trend of improvement has not changed and it is still full of vitality and investment opportunities.





风景旖旎的贵阳市花溪区  
Stunning Scenery, Huaxi District, Guiyang City

## 富集的能源 Abundant Energy

能源水煤结合、水火相济，截至2022年底，全省电力总装机8087.27万千瓦，发电量达到2335.29亿千瓦时。煤炭储量居长江以南第一，素有“江南煤海”的美誉，蕴含着大量可开发利用的煤层气和页岩气，能源供应丰富。

The energy reserves in Guizhou comprise water resources and coals. As of the end of 2022, Guizhou saw a total installed capacity of electricity up to 80.8727 million kW. The total power generating capacity amounted to more than 233.529 billion KWH in Guizhou. The coal reserves rank 1st in the south of the Yangtze River and entitles Guizhou the fame of “Coal Sea in the South of the Yangtze River”. A great amount of coalbed methane and shale gas here can be exploited and utilized; as a result, the energy supply is abundant in Guizhou.

## 丰厚的矿产 Plentiful Minerals

贵州省是中国南方地下资源价值最高的省，门类全，储量大。已发现矿产137种，占全国162种的79.65%，其中89种探明了储量，有53种储量排名全国前十位，锰、重晶石、磷、铝土、锑等居全国前三，是国内铝土矿三大产区之一。

Guizhou is the province with the highest value of underground resources in southern China, which has numbers of categories and large reserves. 137 different minerals have been found in Guizhou, accounting for 79.65% of the 162 species in the country. The reserves of 89 minerals have been confirmed respectively, of which 53 minerals reserves are so high that make Guizhou rank in the top 10 in the country. The reserves of manganese, barite, phosphorus, bauxite and antimony rank among the top 3 in the country. It is one of the 3 major producing areas of bauxite in China.

## 繁茂的物种 Various Species

有野生动物资源1000余种，其中黔金丝猴、黑叶猴、黑颈鹤等15种列为国家一级保护动物。维管束植物6255种，药用植物资源4419种，占全国中草药品种的80%，“夜郎无闲草，黔地多良药”，是中国四大中药材产区之一。

There are more than 1,000 species of wild animals in Guizhou, among which 15 animals are first-level species under national protection, including snub-nosed monkey, tonkin leaf monkey and black-necked cranes. There are 6255 kinds of vascular plants and 4419 kinds of medicinal plants accounting for 80% of the Chinese herbal medicine varieties. As the old saying goes, "there is no useless plants in the place of Yelang (Ancient name of Guizhou), and all the herbal plants that can be made into medicines." Guizhou is one of the 4 herbal medicine producing areas in China.

## 多彩的旅游 Enjoyable Tourism

“天下山水之秀聚于黔中”，中国国家主席习近平多次盛赞“贵州素有‘公园省’之美誉。”境内自然风光神奇秀美，山水景色千姿百态，溶洞景观鬼斧神工，民族文化绚丽多彩，革命遗迹闻名遐迩，山、水、洞、林、石交相辉映，浑然一体，是中国世界自然遗产最多的省。

"All picturesque natural landscapes gather in Guizhou", Chinese President Xi Jinping repeatedly praised Guizhou as "a garden province". Mountains, rivers, caves, forests and stones add radiance and beauty to each other, integrating in harmony. The natural scenery is so graceful and elegant that no words can be used to describe it. The vivid cave landscape from uncanny workmanship, the distinctive ethnic culture and the renowned historical remains here make Guizhou the province with the largest number of world natural heritages in China.

## 宜居的环境 Most Livable Environment

贵州气候温暖湿润，冬无严寒，夏无酷暑，降水丰沛，雨热同季，舒适宜人。大部分地区年均气温15摄氏度左右，县城以上城市空气质量优良天数比例保持98%以上，主要河流出境断面水质优良率保持100%，森林覆盖率达62.81%，空气负氧离子浓度超过全国平均水平，是全国乃至全球紫外线辐射最低的地区之一。

Guizhou has a warm and humid climate, in which the temperature varies little in both winter and summer. The sufficient precipitation and abundant rainfalls during the heat make this place even more comfortable and livable. The average annual temperature in most areas is about 15 degrees Celsius. The proportion of days with good air quality in many counties is over 98%. The cross-section water quality of the main river maintains 100%. The forest coverage rate is 62.81%. The air negative oxygen ion concentration exceeds the national average level. It is one of the regions with the lowest ultraviolet radiation in the country and even the world.

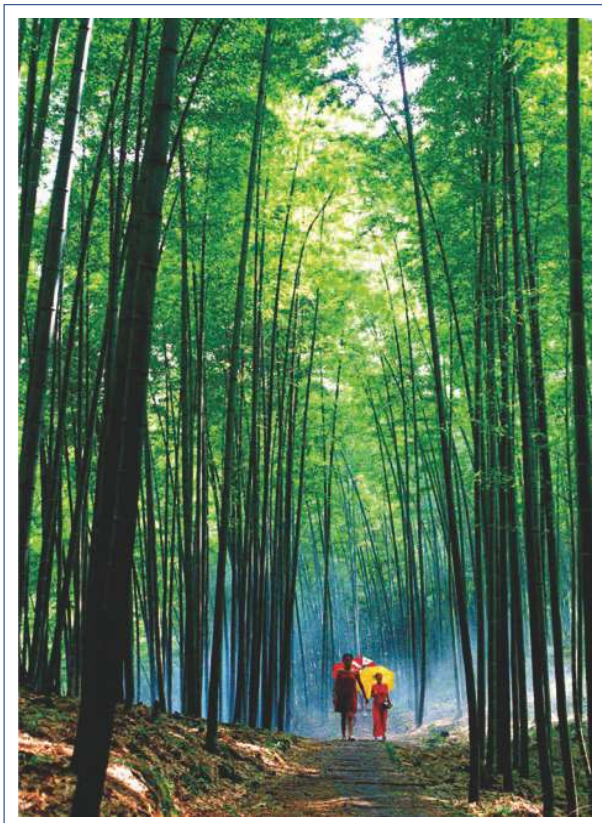
## 便利的交通 Convenient Transportation

贵州在中国西南地区率先进入高铁时代，高铁通车里程达1527公里，位居全国前列，西部第一，已形成贵阳至周边城市群2-3小时，至珠三角4小时，至京津冀8小时高铁交通圈。建成运行机场11个，全省9市(州)全覆盖。贵阳龙洞堡国际机场共有执飞航空公司49家，航线241条，可直飞中国81个城市，以及俄罗斯、意大利、美国、韩国、日本、新加坡、马来西亚、泰国、柬埔寨、缅甸、香港、台湾等国家和地区，旅客吞吐量3000多万人次。高速公路通车里程8331公里，是西部第一个实现县县通高速的省。

Guizhou is the first province in southwestern China to enter the high-speed rail era. The high-speed rail mileage is 1,527 kilometers, ranking 1st in the west China and even in the country. A high-speed rail commuting circle has been formed and it only takes 2 or 3 hours for people from Guizhou to surrounding cities, 4 hours to the Pearl River Delta, and 8 hours to Beijing Tianjin and Hebei. 11 airports have been built and operated, covering 9 administrative regions in the province. Guiyang Longdongbao International Airport has a total of 49 airlines with 241 flights directly to 81 cities in China, as well as Russia, Italy, the United States, South Korea, Japan, Singapore, Malaysia, Thailand Cambodia, Myanmar, Hong Kong, Taiwan, etc. The airport has a passenger throughput of more than 30 million passengers. The total traffic mileage of the expressway exceeds 8,331 kilometers, making Guizhou the first province in the west to build expressway in every county.

## 巨大的市场 Huge Market

贵州搭乘内陆开放顺风车，正处于高速发展阶段。工业、城镇、基础设施、社会民生等领域市场需求爆发式增长。特殊的地理位置和高铁经济圈辐射带动，通过贵州可以轻易切入全省近4000万人口和周边2.5亿人的巨大消费市场。Given the free ride of inland opening-up policy, Guizhou is now in the midst of a high-speed development stage. The market demands in the fields of industry, urbanization, infrastructure, and livelihood have exploded. Driven by its unique geographical location and high-speed rail economic circle, Guizhou can provide a huge consumption market with 40 million people in the province and 250 million people in the surrounding area.



遵义市竹海 The Sea of Bamboos, Zunyi City



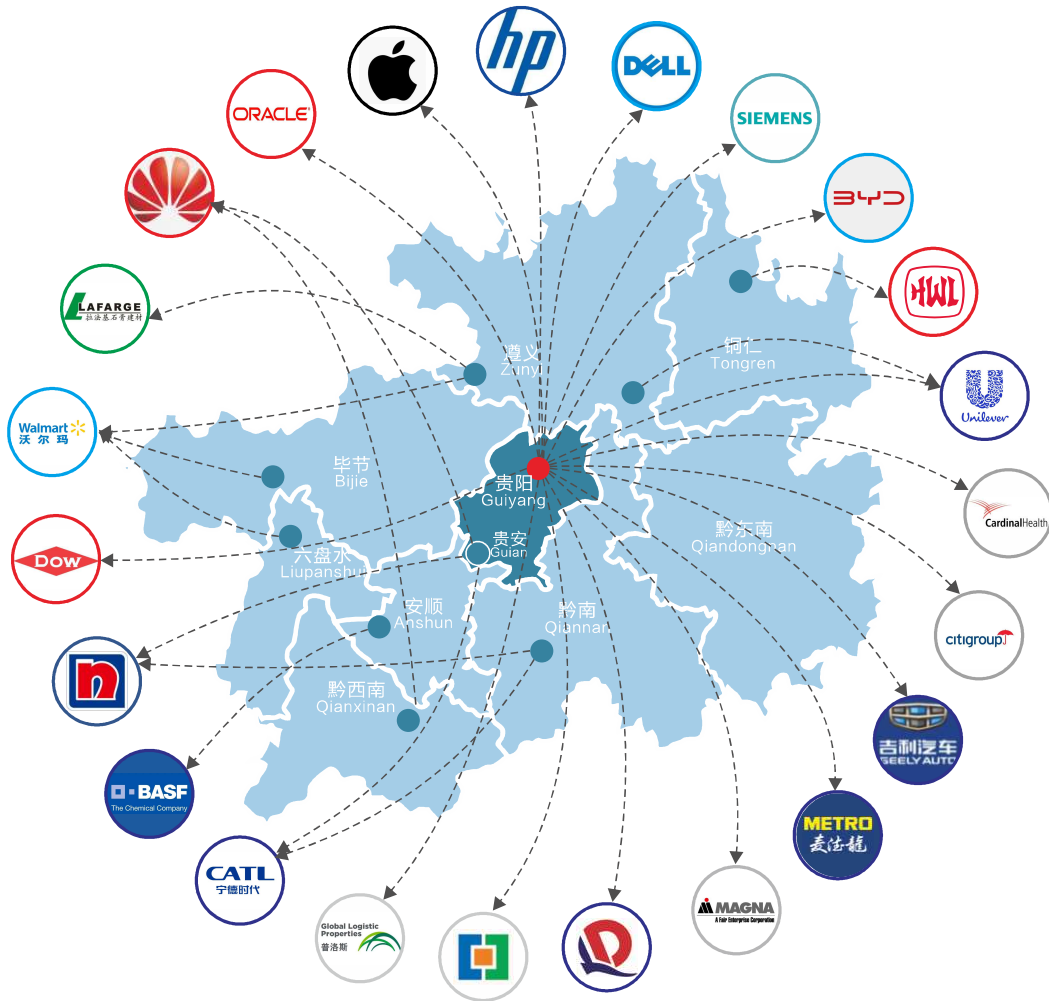
铁皮石斛 Dendrobium Officinale (a valuable and expensive TCM)



坝陵河大桥 Baling River Birdge



- 世界 500 强企业在贵州
- Fortune Global 500 in Guizhou



国家支持贵州全力打造贵安新区、贵阳国家经济技术开发区、遵义国家经济技术开发区、贵阳国家高新技术产业开发区、贵安综合保税区、安顺国家高新技术产业开发区、遵义高新技术产业开发区、贵阳综合保税区、遵义综合保税区、贵州双龙航空港经济区等“1+9”国家级开放平台。苹果、华为、陶氏、立邦、比亚迪、宁德时代、戴尔、惠普、阿里巴巴、吉利、西门子、恒大、恒力、麦德龙等307家500强企业（其中73家世界500强企业）纷纷落户贵州。

对外交流活动日益频繁。通过举办贵州内陆开放型经济试验区投资贸易洽谈会、贵阳国际大数据产业博览会、中国（贵州）国际酒类博览会、国际山地旅游大会、中国——东盟教育交流周、生态文明贵阳国际论坛等国际大型会议。全省呈现出城市开放繁华、乡村整洁美丽、经济加力起飞、全面后发赶超之势。

China supports Guizhou to build the “1+9” national level open platform, including the constructions of Guian New Area, Guiyang National Economic and Technological Development Zone, Zunyi National Economic and Technological Development Zone, Guiyang National High-tech Industrial Development Zone, Anshun National High-tech Industrial Development Zone, Zunyi High-tech Industrial Development Zone, Guian Comprehensive Bonded Zone, Guiyang Free Trade Zone, Zunyi Comprehensive Bonded Zone and Guizhou Shuanglong Airport Economic Zone. 307 Top 500 companies (including 73 Fortune 500 companies) have settled in Guizhou, such as Apple, Huawei, DOW, Nippon, BYD, CATL, Hewlett-Packard, Alibaba, Geely, Siemens, Evergrande, Hengli and Metro.

Foreign exchange activities are increasingly frequent. Through the holding of Guiyang International Big Data Expo, China (Guizhou) International Alcoholic Beverages Expo, International Mountain Tourism Conference, China-ASEAN Education Exchange Week, EcoForum Global Annual Conference Guiyang and other international conferences, the province is now gaining full mastery and featuring with the comprehensive prosperity, clean and beautiful countryside and a viable economy.





### 现代能源：

涵盖煤炭、煤层气(煤矿瓦斯)、页岩气生物质能源、浅层地热能等开发利用，以及火电、水电，风力、光伏、生物质发电，智能电网建设等。

**Modern Energies:** This investment category covers the development and utilization of coal, coalbed methane(gas of coal mine), shale gas, biomass energy, shallow geothermal energy, as well as thermal power generation, hydropower generation, wind power generation, photovoltaic generation, biomass power generation, smart grid construction, etc.



### 新能源汽车及电池材料：

涵盖新能源专用车、乘用车，动力电池、电机、电控、充电桩建设等。

**New Energy Vehicles and Battery Materials:** This investment category covers special new energy vehicles, passenger cars, power batteries, motors, electronic control units, charging pile construction, etc.



### 酱香白酒：

涵盖白酒酿造、酒糟资源化利用，包装设计，品牌文化内涵提升等。

**Jiang-flavour Chinese Baijiu:** This investment category covers Baijiu brewing, distillers grains utilization, package design, brand culture improvement, etc.



### 新型建材：

涵盖新型墙体材料、新型防水密封材料、新型保温隔热材料和装饰装修材料等。

**New Building Materials:** This investment category covers new wall materials, new water-proof sealing materials, new thermal insulation materials, decorative materials, etc.



### 现代化工：

涵盖化工新材料、精细磷化工、现代煤化工、橡胶制品、钡盐等。

**Modern Chemical Industry:** This investment category covers new chemical materials, fine phosphorus chemicals, modern coal chemicals, rubber products, and barium salts, etc.



### 航空航天及装备制造:

涵盖航空、航天、汽车、高性能工程机械和能矿装备、智能装备等。

**Aerospace and Equipment Manufacturing:** This investment category covers aerospace equipment, automobile equipment, high-performance engineering machinery, energy and mining equipment, intelligent equipment, etc.



### 基础材料:

涵盖钢铁、铝材、钛材、工业硅、玻璃、黄金、锰精深加工、有色金属、新能源电池等。

**Basic Materials:** This investment category covers the deep processing of steel, aluminum, titanium, industrial silicon, glass, gold, and manganese, as well as nonferrous metals, new energy batteries, etc.



### 生态食品:

涵盖茶叶制品、天然饮用水、调味品、肉制品、粮油制品、果蔬食品、软饮料、乳制品、刺梨制品、核桃制品、竹笋制品、食用菌制品、石斛、酸汤等。

**Organic Food:** This investment category covers tea products, natural pure drinking water, condiments, meat products, grain and oil products, fruits and vegetables, soft drinks, dairy products, Cili (Rosa Roxburghii) products, walnut products, bamboo shoot products, edible mushroom products, dendrobe, sour soup, etc.



### 大数据电子信息:

涵盖大数据加工储存、5G、集成电路、人工智能、区块链、服务外包、智能终端、数据农业、智慧旅游、智慧健康、物流电商、软件与信息技术服务等。

**Big Data and IT:** This investment category covers big data processing and storage, 5G, integrated circuits, artificial intelligence, blockchain, service outsourcing, smart terminals, data agriculture, smart tourism, smart health, logisticse-commerce, software and information technology services, etc.



### 健康医药:

涵盖生物制药、化学药、现代中药、医疗器械、生物健康制品、基因检测、智慧健康等。

**Healthcare and Pharmacy:** This investment category covers biopharmaceuticals, chemical drugs, modern Chinese medicine, medical devices, bio-health products, genetic testing, smart healthcare, etc.





### 现代山地特色高效农业:

涵盖茶、食用菌、蔬菜、牛羊、特色林业(竹、油茶、花椒、皂角等)、水果、生猪、中药材(石斛)、刺梨、生态渔业、辣椒、生态家禽十二个特色优势农业产业。

**Modern Mountain High-efficiency Agriculture:** It covers tea, edible fungi, vegetables, cattle and sheep, special forestry (bamboo, camellia, pepper, Chinese honey locust, etc.), fruits, hog, TCM herbs(Dendrobium nobile), Rosa Roxburghii, ecological fishery, chilli pepper, and ecological poultry.



### 大旅游:

涵盖自然风光、温泉资源、历史古迹、革命遗址、民族习俗等旅游开发，交通、住宿、餐饮、游乐等旅游配套设施建设，旅游特色商品生产，旅游装备制造以及“旅游+”多产业融合等。

**Tourism Industry:** This investment category covers the regional tourism development in the aspects of natural scenery exploration, hot spring resources, historical sites, revolutionary sites, ethnic customs; the construction of supporting tourist infrastructures in the fields of transportation, accommodation, catering, and recreation; the multi-industry integration of “tourism+” with specialty goods production and tourism equipment manufacturing.



### 大健康:

涵盖医疗服务、健康咨询、健康检查、疾病诊治和护理、大病康复服务、临终关怀及生活照护、精神心理、文化活动服务等。

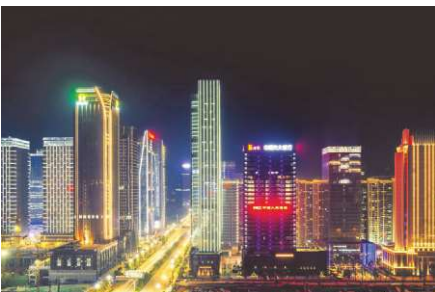
**Big Health :** This investment category covers medical services, health consultation, physical examinations, disease diagnosis and treatment, serious disease rehabilitation, hospice care and life care, mental health, cultural activities, etc.



### 现代物流:

涵盖铁路运输、道路运输、水上运输、装卸搬运及其它运输服务业、仓储业、批发业、零售业等。

**Modern Logistics:** This investment category covers railway transportation, road transportation, water transportation, loading and unloading, as well as other related transportation services, warehousing, wholesale, retail, etc.



### 现代金融:

涵盖第三方支付、融资租赁、保险经纪、民间资本管理、财务公司、小贷公司、基金公司、资产管理等。

**Modern Finance:** This investment category covers the third-party payment, finance leasing, insurance brokerage, private capital management, finance companies, small loan companies, fund companies, asset management, etc.





贵州省坚持把对外开放作为加快发展的关键一招，借船出海，有力推动了经济社会转型发展。“1+9”平台建设，将大大推进贵州构建行政职能精简化、投资贸易便利化、营商环境国际化、产业聚集高端化、经济发展生态化的内陆开放型经济新格局。

Guizhou Province takes opening up to the outside world as a key strategy to speed up its development, which has vigorously promoted economic and social transformation and development. The establishment of “1+9” platform will greatly promote Guizhou to build a new pattern of inland opening-up economy featuring streamlined administrative functions, investment and trade facilitation, international business environment, high-end industrial gathering and ecological economic growth.

贵安新区  
Gui'an New Area




联系人：唐崇平 15086202993

贵州双龙航空港经济区  
Guizhou Shuanglong Airport Economic Zone






联系人：蒋坤宇 17718010052

贵阳国家高新技术产业开发区  
Guiyang National High-tech Industrial Development Zone






联系人：鸣晓月 18984040644

贵阳国家经济技术开发区  
Guiyang National Economic and Technological Development Zone

联系人：史文欢 18216726109

遵义国家经济技术开发区  
Zunyi National Economic and Technological Development Zone

联系人：罗建修 18275664548

遵义高新技术产业开发区  
Zunyi High-tech Industrial Development Zone




联系人：胡 艺 18183458205

安顺国家高新技术产业开发区  
Anshun National High-tech Industrial Development Zone




联系人：田家望 18786073201

贵阳综合保税区  
Guiyang Free Trade Zone




联系人：刘雅妮 13985459020

贵安综合保税区  
Gui'an Free Trade Zone




联系人：蒋力维 18286760657

遵义综合保税区  
Zunyi Free Trade Zone




联系人：周 敏 18798156550



## 贵州省省级开发区名单

序号	开发区名称	开发区级别	所在地	联系人	电 话
贵阳市（15个）					
1	贵阳国家经济技术开发区	国家级	贵阳	史文欢	18216726109
2	贵阳国家高新技术产业开发区	国家级	贵阳	鸣晓月	18984040644
3	贵州白云经济开发区	省级	白云区	李平原	18984876260
4	贵州息烽经济开发区	省级	息烽县	王 阳	13908571645
5	贵州开阳经济开发区	省级	开阳县	陈继红	13885666938
6	贵州双龙航空港经济区	国家级	贵阳	蒋坤宇	17718010052
7	贵州清镇经济开发区	省级	清镇市	陈 聘	18198102556
8	贵州修文经济开发区	省级	修文县	张译尹	18278177375
9	贵州乌当经济开发区	省级	乌当区	吴 捷	13511992255
10	花溪工业园区	省级	花溪区	赵廷举	13608574026
11	贵阳综合保税区	国家级	贵阳	刘雅妮	13985459020
12	观山湖现代制造工业园区	省级	观山湖区	邱国柱	13984105070
13	贵安新区	国家级	贵安新区	唐崇平	15086202993
14	贵安新区高端装备制造工业园区	省级	贵安新区	张 骁	18748990110
15	贵安综合保税区	国家级	贵安新区	蒋力维	18286760657
遵义市（16个）					
16	贵州仁怀经济开发区	省级	仁怀市	杨亚欧	18089609600
17	贵州习水经济开发区	省级	习水县	袁 洋	13398529995
18	贵州荷江（和平）经济开发区	省级	播州区	杨小梅	13885215818
19	遵义高新技术产业开发区	国家级	遵义	胡 艺	18183458205
20	遵义国家经济技术开发区	国家级	遵义	罗建修	18275664548
21	贵州娄山关经济开发区 （娄山关高新技术开发区）	省级	桐梓县	吴晓杰 陆定其	18185201610 15208604358
22	贵州湄潭经济开发区	省级	湄潭县	彭 丽	13984206578
23	贵州赤水经济开发区	省级	赤水市	王昌权	13984258878
24	务川县务正道煤电铝工业园区	省级	务川自治县	邹 杰	18585388385
25	贵州绥阳经济开发区	省级	绥阳县	张吉凯	13638529123
26	贵州正安经济开发区	省级	正安县	陈志霞	13984508848
27	贵州余庆经济开发区	省级	余庆县	杜兴华	13885216285
28	道真上玉工业园区	省级	道真自治县	韩进波	15985206525
29	贵州凤冈经济开发区	省级	凤冈县	安永灿 聂吉红	18166974991 18685242988
30	贵州新蒲经济开发区	省级	新蒲新区	杜兴月	18685910316
31	遵义综合保税区	国家级	遵义	周 敏	18798156550
六盘水市（8个）					
32	贵州水城经济开发区	省级	水城区	杨 俊	13885829233
33	贵州红果经济开发区	省级	盘州市	蒋传礼	15085873499
34	六盘水高新技术产业开发区	省级	六盘水	蒋先菲	13908586957
35	六盘水钟山产业园区	省级	钟山区	邹妹妹	15685076668
36	贵州盘北经济开发区	省级	盘州市	陈俊霖	15308588319
37	贵州六枝经济开发区	省级	六枝特区	赵 頔	13595820604
38	盘州盘南工业园区	省级	盘州市	胡琪胜	13885803541
39	水城县发耳工业园区	省级	水城区	李 俊	18213765163
安顺市（7个）					
40	贵州省安顺经济技术开发区	省级	安顺	金明正	18690787398
41	安顺国家高新技术产业开发区	国家级	安顺	田家望	18786073201
42	贵州西秀经济开发区	省级	西秀区	李 健	13885308711
43	贵州普定经济开发区	省级	普定县	何梗誌	15121345425
44	镇宁自治县工业园区	省级	镇宁县	程达瀚	13985708508
45	紫云自治县工业园区	省级	紫云县	伍 松	18985433858
46	关岭自治县工业园区	省级	关岭县	李 鹏	13985301448

## 毕节市（8个）

47	贵州金沙经济开发区	省级	金沙县	张光寅	15085764576
48	毕节高新技术产业开发区 （七星关经济开发区）	省级	七星关区	王平宫	15117692345
49	贵州黔西经济开发区	省级	黔西市	陈德彦	13885790077
50	贵州大方经济开发区	省级	大方县	陈忠泽	18083666111
51	贵州威宁经济开发区	省级	威宁县	禄 跃	15085761929
52	贵州纳雍经济开发区	省级	纳雍县	张 胤	13985350836
53	贵州织金经济开发区	省级	织金县	范 宇	18008576088
54	贵州赫章经济开发区	省级	赫章县	彭 运	13984572266
铜仁市（12个）					
55	贵州大龙经济开发区	省级	玉屏县	段立鹏	18311819883
56	贵州玉屏经济开发区	省级	玉屏县	黄开钊	15870190555
57	贵州铜仁高新技术产业开发区	省级	松桃县 碧江区	杨 玲	13885692346
58	贵州碧江高新技术产业开发区	省级	碧江区	姚元林	13885631112
59	贵州松桃经济开发区	省级	松桃县	杨绍军	18085640222
60	贵州万山经济开发区	省级	万山区	王安民	13765660328
61	贵州印江经济开发区	省级	印江县	冉茂钊	13595643568
62	贵州思南经济开发区	省级	思南县	夏宇涛	15985631588
63	贵州沿河经济开发区	省级	沿河县	席 进	18008569122
64	贵州德江经济开发区	省级	德江县	冉江林	15117742333
65	石阡县工业园区	省级	石阡县	罗芝云	13984467588
66	江口县凯德特色工业园区 （贵州梵净山大健康医药产业示范区）	省级	江口县	平 菲	15185816660
黔东南州（11个）					
67	贵州岑巩经济开发区	省级	岑巩县	杨小菠	15185596421
68	贵州丹寨金钟经济开发区	省级	丹寨县	姚 琦	18785579777
69	贵州黔东南经济开发区	省级	镇远县	杨再超	15285288512
70	黔东南高新技术开发区	省级	凯里市	杨宗伟	13595570303
71	贵州台江经济开发区	省级	台江县	吴晓浪	13885501350
72	贵州洛贯经济开发区	省级	从江县	王兴智	15185742467
73	贵州锦屏经济开发区	省级	锦屏县	欧汉法	15085673666
74	贵州三穗经济开发区	省级	三穗县	舒 丹	13508553199
75	天柱工业园区	省级	天柱县	欧阳章铭	13985808829
76	贵州黎平经济开发区	省级	黎平县	刘 丹	15985555511
77	榕江工业园区	省级	榕江县	刘林海	18285518766
黔南州（14个）					
78	黔南高新技术产业开发区	省级	福泉市	王 洪	17608598812
79	贵州瓮安经济开发区	省级	瓮安县	王承勇	13595443936
80	贵州惠水经济开发区	省级	惠水县	王明亮	18722808841
81	贵州龙里经济开发区	省级	龙里县	董卫红	13985084005
82	贵州独山经济开发区	省级	独山县	莫有良	15885408078
83	独山麻尾工业园区	省级	独山县	莫有良	15885408078
84	贵州都匀经济开发区	省级	都匀市	任凌伟	18808549192
85	都匀市绿茵湖产业园区	省级	都匀市	杨 帆	18375210077
86	贵州昌明经济开发区	省级	贵定县	文兴祥	15885426175
87	罗甸县工业园区	省级	罗甸县	李茂军	15885405000
88	平塘县工业园区	省级	平塘县	田如俊	15286272992
89	三都县工业园区	省级	三都县	蹇代楠	13885466731
90	长顺威远工业园区	省级	长顺县	龙 军	13658545698
91	荔波县工业园区	省级	荔波县	朱柳青	18185412078
黔西南州（7个）					
92	兴义市清水河·威舍经济开发区	省级	兴义市	何继祥	13908596896
93	黔西南高新技术产业开发区	省级	兴义市	李 飞	18685961736
94	贵州兴仁经济开发区	省级	兴仁市	方毛毛	15985347578
95	普安县工业园区	省级	普安县	罗 科	15186375551
96	安龙县工业园区	省级	安龙县	王相东	13985976228
97	贞丰县工业园区	省级	贞丰县	王 胜	15908594051
98	晴隆县工业园区	省级	晴隆县	黄建贵	18685908626



### ② 物流成本：

发行黔通卡，持有黔通卡的货运车辆通行费9.5折，单车月消费额度3000元9.4折，5000元9.2折，10000元以上9折。全省重点物流运输企业（注册货运车辆100辆以上），在上述基础上再优惠1%通行费。

**Logistics Cost:** issuing Qiantong card, freight vehicle with Qiantong card will pay toll 5% off, for cars with the card with monthly toll amount to 3000 yuan will pay 6% off, those with 5000 yuan per month will pay 8% off. If the monthly toll exceeds 10000 yuan will pay 10% off. For the key logistics and transportation enterprises in the province (more than 100 registered freight vehicles), will have 1% additional discount for toll.



### ② 土地政策：

对投资额 2 亿元（约 3000 万美元）以上项目优先保障用地，对用地集约的国家鼓励类招商引资项目优先供应土地，地价低于沿海  $\frac{2}{3}$  以上。

**Land Policy:** to ensure the land priority for investment which worth more than 200 million Yuan (Approximately 30 million US dollars), and to give priority to the supply of land for land-intensive investment projects which are encouraged by the state. Land prices in Guizhou are more than two-thirds lower than in coastal areas.



### ② 电力价格：

大工业企业综合用电价格平均仅需 0.5 元 / 千瓦时左右。其中，大型数据中心用电价格降至 0.35 元 / 千瓦时。

**Electricity Prices:** the average electricity cost for large industrial enterprises is only 0.5 yuan / kWh. Among them, the electricity cost of large data centers will be as low as 0.35 yuan / kWh.



### ② 金融服务：

充分发挥财政资金的撬动作用，降低企业融资成本，引入各类社会资本，推动PPP项目融资。鼓励银行探索能效信贷、排污权抵押贷款等绿色信贷业务。

**Financial Services:** give full play to the leveraging role of financial resources, reduce the financing costs for enterprises, introduce various kinds of capital, and promote the financing of PPP projects. Banks are encouraged to explore green credit business such as energy efficiency credit, emission rights mortgage loans and so on.



### ② 税收政策：

对设在贵州的鼓励类产业企业减按15%的税率征收企业所得税。企业从事国家重点扶持的公共基础设施项目投资经营所得，以及符合条件的环境保护、节能节水项目所得，可依法享受企业所得税“两免三减半”优惠。

**Tax Policy:** For Guizhou-based businesses of preferable industry, corporate income tax will be reduced by 15%. If an enterprise's business is national key infrastructure project, and meet the requirement for environment protection, energy saving, and water saving, the enterprise will enjoy the preferential policy of "Two Exemption and Three Halve" for business income tax.



根据企业的实际情况，具体的优惠可以通过一事一议协商。优惠政策仅是显现的部分，我们更是把营商环境放在首位，营造的是为企业发展提供全面帮助的一对一“贵人服务”，让企业感到“舒心、放心、省心、安心”。

Further preferential terms can be negotiated on case by case basis. However, preferential policies are only part of our efforts to attract investment. We put the friendly business environment first to build a 'Valuable Service' brand which can provide one-to-one help for enterprises so that enterprises feel comfortable, reassured, relieved and convenient.



## 新型工业化方面 On New Industrialization

支持贵州参与国家重点实验室体系重组，在空天科技、节能降碳、绿色农药等优势前沿领域培育建设国家级重大创新平台。

Support Guizhou in reorganizing the national key laboratory systems, and setting up national-level major innovation platforms in advanced fields such as aerospace technology, energy conservation and carbon reduction, and environment-friendly pesticide development.

实施“科技入黔”，加强公共大数据、智能采掘、非常规油气勘探开发、新能源动力电池等领域关键核心技术攻关。

Implement Introducing advanced science and technology to Guizhou, and achieve breakthroughs in key technologies in the fields such as public big data, intelligent mining, unconventional techniques of drilling and hydraulic fracturing of oil and gas, and new energy vehicle batteries.

加快新能源动力电池及材料研发生产基地建设，有序发展轻量化材料、电机电控、充换电设备等新能源汽车配套产业。

Accelerate the construction of R&D and production bases for new energy vehicle batteries and materials, and develop new energy vehicle supporting industries such as lightweight materials, motor electronic control, charging facilities, and battery swapping equipment.

支持以装备制造及维修服务为重点的航空航天产业发展。

Support the development of the aerospace industry focusing on equipment manufacturing and maintenance services.

推进国家大数据综合试验区和贵阳大数据科创城市建设，培育壮大人工智能、大数据、区块链、云计算等新兴数字产业。

Promote the construction of the National Big Data (Guizhou) Comprehensive Pilot Zone and the Guiyang Big Data Sci-tech Innovation Center, and cultivate and expand emerging digital industries such as artificial intelligence, big data, blockchain, and cloud computing.

加快推进“东数西算”工程，建设全国一体化算力网络国家枢纽节点，打造面向全国的算力保障基地。

Accelerate the "east-to-west computing resource transfer project", build a national hub node for an integrated computing power network, and set up a computing power guarantee base for the whole country.

建设国家大数据安全靶场，开展数据跨境传输安全管理试点。

Build a national big data security cyber range, and carry out a pilot project for the security management of cross-border data transmission.

推动在矿产、轻工、新材料、航天航空等产业领域建设国家级、行业级工业互联网平台，促进产业数字化转型。

Build national-level and sector-level industrial Internet platforms of mining, light industry, new materials, aerospace etc., and promote the digital transformation of industries.

适度超前布局新型基础设施，推动交通、能源等基础设施智能化改造升级。

Early planning of new infrastructure, and promote the intelligent transformation and upgrading of infrastructure such as transportation and energy.

落实新一轮找矿突破战略行动，支持贵州加大磷、铝、锰、金、萤石、重晶石等资源绿色勘探开发利用，加快磷化工精细化、有色冶金高端化发展，打造全国重要的资源精深加工基地。

Take strategic breakthrough actions for a new round of mine exploration, support Guizhou in environment-friendly exploration, development and utilization of phosphorus, aluminum, manganese, gold, fluorite, barite and other natural resources, and accelerate the development of phosphorus chemical industry and non-ferrous metallurgy industry to create a national key resource-intensive processing base.

支持布局建设关键零部件、关键材料、关键设备等产业备份基地。

Support the construction of industrial backup bases for key components, key materials, and critical facilities.

发挥赤水河流域酱香型白酒原产地和主产区优势，建设全国重要的白酒生产基地。

Take the advantage of Chishui River basin being the original place and main production area of Moutai-flavor liquor, and build an important Chinese Baijiu production base in China.

推进特色食品、中药材精深加工产业发展，支持将符合要求的贵州苗药等民族医药列入《中华人民共和国药典》。

Promote the development of deep processing industries of specialty food and Chinese Traditional herbs, and support ethnic herbal medicines such as Guizhou Miao medicine being included in the Chinese Pharmacopoeia.



推动山地适用小型农机研发推广应用。

Promote the research and development, promotion and application of small machinery suitable for mountainous agriculture.

推进工业资源综合利用基地建设，推动工业固体废物和再生资源规模化、高值化利用。

Promote the construction of comprehensive bases for industrial resource utilization, and the large-scale and high-value utilization of industrial solid waste and renewable resources.

支持发展数字贸易，探索建设数字丝绸之路国际数据港，重点面向共建“一带一路”国家提供数据服务。

Support the development of digital trade, build an international data port for Digital Silk Road Initiative, and provide data services to countries along the Belt and Road.

推动扩大机电产品、绿色低碳化工产品等出口。

Encourage export of mechanical and electrical products, green and low-carbon chemical products, etc.

研究建设重庆经遵义至贵阳至柳州至广州港、深圳港、北部湾港等铁路集装箱货运大通道。

Exploring a railway container freight corridor connecting Chongqing, Zunyi, Guiyang, Liuzhou, Guangzhou Port, Shenzhen Port, Beibu Gulf Port etc.

推进望谟港、播州港、开阳港、思南港等港口建设，打通北上长江、南下珠江的水运通道。

Accelerate the construction of ports such as Wangmo Port, Bozhou Port, Kaiyang Port, and Sinan Port, and build water transportation channels connecting the Yangtze River in the north and the Pearl River in the south.

支持贵州积极对接融入粤港澳大湾区建设，探索“大湾区总部+贵州基地”、“大湾区研发+贵州制造”等合作模式，支持粤黔合作共建产业园区。

Encourage Guizhou to be integrated into the construction of the Guangdong-Hong Kong-Macao Greater Bay Area, and explore cooperation modes such as "Greater Bay Area Headquarters plus Guizhou Base", "Greater Bay Area R&D plus Guizhou Manufacturing", and support Guangdong-Guizhou cooperation in setting up industrial parks.

推动贵州深度融入长江经济带发展，加强与其他沿江省份在产业创新协同发展等方面合作。

Integrate Guizhou into the development of the Yangtze River Economic Belt, and strengthen cooperation with other provinces along the Yangtze River in industrial innovation and coordinated development.

积极对接成渝地区双城经济圈建设，推进交通、能源、大数据等领域合作。

Expand cooperation over the construction of the Chengdu-Chongqing economic circle in transportation, energy, and big data.

加强清洁能源开发利用，建设新型综合能源基地。

Strengthen the development and utilization of clean energy and build a new comprehensive energy base.

推进川气入黔、海气入黔等工作。

Promote the transmission of natural gas from Sichuan and Hainan to Guizhou.

加快煤层气、页岩气等勘探开发利用，推进黔西南、遵义等煤矿瓦斯规模化抽采利用。

Accelerate the exploration, development and utilization of coalbed methane and shale gas, and promote the large-scale extraction and utilization of gas from coal mines in Qianxinan Buyi and Miao autonomous prefecture and Zunyi.

深化产业用地市场化配置改革，支持产业用地实行“标准地”出让，探索批而未供土地和闲置土地有效处置方式。

Deepen the reform of market-based allocation of industrial land, support the "standard land" transfer, and explore approved but unused land and idle land in effective ways.

实施生活垃圾焚烧发电和飞灰利用处置示范工程。

Use domestic waste to generate electric power and develop fly ash disposal and utilization demonstration projects.

提高危险废物和医疗废物收集处置能力，加强新污染物治理。

Improve the collection and disposal capacity of hazardous waste and medical waste, and strengthen the management of new pollutants.

## 新型城镇化方面 On New Urbanization

培育发展黔中城市群，增强要素集聚能力，打造区域高质量发展增长极。

Develop urban agglomeration in central Guizhou, improve factor-gathering capabilities, and create a growth pole for regional high-quality development.

推动贵州建立健全城乡统一的建设用地市场，稳妥有序推进农村集体经营性建设用地入市，加快建立产权流转和增值收益分配制度。

Encourage Guizhou to establish a unified construction land market for both urban and rural areas, steadily promote the rural collective construction land for commercial use entering the market, and speed up establishing the property rights transfer and value-added income distribution systems.

实施农村供水保障工程，推进规模化供水工程建设和小型工程标准化改造。

Implement the rural water supply project, and promote the construction of large-scale water supply projects and the standardized transformation of small projects.

升级改造农村电网，加快农村光纤宽带、移动互联网、数字电视网和下一代互联网发展。

Upgrade rural power grids, and accelerate the development of rural fiber broadband, mobile Internet, digital TV network and next-generation Internet.

接续实施农村人居环境整治提升五年行动，因地制宜开展农村生活污水处理与资源化利用。

Continue to implement the five-year plan to improve the rural living environment, and carry out rural domestic sewage treatment and resource utilization according to local conditions.

加大易地扶贫搬迁后续扶持力度，支持发展特色产业，开展劳动技能培训，拓宽搬迁群众就业渠道。

Increase follow-up support for poverty alleviation relocation and promote the development of characteristic industries, carry out labor skills training, and expand employment opportunities for relocated people.

支持在贵州建设国家区域医疗中心、省级区域医疗中心，推动市级医院提质扩能和县级医院提质达标。

Support the construction of national medical centers and provincial medical centers in Guizhou, and improve quality and capacity of municipal hospitals as well as county-level hospitals.

全面构建育儿友好型社会，实施健康儿童行动提升计划，大力发展普惠托育服务。

Build a child-friendly society in an all-round way, implement an action plan for improving the health of children, and vigorously develop inclusive childcare services.

## 农业现代化方面 On Agricultural Modernization

鼓励国有企业和民营企业参与贵州乡村振兴。

Encourage state-owned and private enterprises to participate in the rural revitalization of Guizhou.

允许贵州结合农业结构调整将符合条件的园地、灌木林恢复为耕地，新增耕地可用于占补平衡。

Allow Guizhou to restore eligible gardens and shrub forests to farmland in accordance with agricultural structural adjustment, and the newly added farmland can be used for the requisition-compensation balance of farmland.

推进丘陵山区农田宜机化改造。

Promote farm mechanization in hilly and mountainous areas.

做优做精特色优势农产品，提高重要农产品标准化、规模化、品牌化水平。

Improve the quality of local characteristic agricultural products, and improve the level of standardization, scale and branding of important agricultural products.

深入实施品牌强农战略，打造一批区域公用品牌、农业企业品牌和农产品品牌。

Implement the branding strategy of agricultural products, and make a number of regional public brands, agricultural enterprise brands and agricultural product brands.





推动扩大特色农产品出口。

Encourage the export of characteristic agricultural products.

支持建设产地冷链物流设施，鼓励农业产业化龙头企业、农产品流通企业和大型商超在贵州建设绿色农产品供应基地，推动“黔货出山”。

Support the construction of cold chain logistics facilities in the production area, encourage leading enterprises in agricultural industrialization, agricultural product enterprises and large supermarkets to build green agricultural product supply bases in Guizhou, and promote the export of Guizhou specialties.

实施森林质量精准提升工程，稳妥探索开展人工商品纯林树种结构优化调整试点，大力发展林下经济。

Implement the forest quality targeted improvement project, carry out the pilot project for optimizing and adjusting the structure of commercial tree species, and develop the forestry economy under the trees.

加强农业面源污染综合防治，推进化肥农药减量化和土壤污染治理。

Prevent and control agricultural non-point source pollution, reduce the use of chemical fertilizers and pesticides, and conduct soil pollution control.

积极吸引山地农业等行业领军人才，探索多元化柔性引才机制。

Attract leading talents in mountain agriculture and other industries, and explore a diversified and flexible talent introduction mechanism.

## 旅游产业化方面 On Tourism Industry Upgrading

围绕推进长征国家文化公园建设，加强贵州红色文化资源保护传承弘扬，实施中国工农红军长征纪念馆等重大项目。

Build the National Long March Heritage Park, protect and promote Guizhou's cultural resources related to the Long March, and implement major projects such as building the Long March Memorial Hall of Chinese Workers' and Peasants' Red Army.

做优做强黄果树、荔波樟江、赤水丹霞、百里杜鹃等高品质旅游景区，提升“山地公园省·多彩贵州风”旅游品牌影响力。

Upgrade tourist attractions such as Huangguoshu Scenic Area, Libo Zhangjiang Scenic Area, Chishui Danxia Scenic Area, and Baili Dujuan (Hundred Miles of Azalea) Scenic Area, and make the tourism brand of "Mountain Park Province & Colorful Guizhou".

支持培育创建国家级文化产业示范园区（基地）、国家文化产业和旅游产业融合发展示范区。

Support setting up the national-level cultural industry demonstration parks (bases), and national demonstration zones for the integrated development of cultural and tourism industries.

积极发展民族、乡村特色文化产业和旅游产业，加强民族传统手工艺保护与传承，打造民族文化创意产品和旅游商品品牌。

Develop ethnic and rural cultural industries and tourism industries, protect and promote ethnic traditional handicrafts, and produce ethnic cultural creative products, and make tourism product brands.

加快优秀文化和旅游资源的数字化转化和开发，培育一批具有广泛影响力的数字文化和旅游品牌。

Accelerate the digital transformation and development of excellent cultural and tourism resources, and develop digital, cultural and tourism brands with influence.

加快国际山地旅游目的地建设，发展国际山地旅游联盟，办好国际山地旅游暨户外运动大会。

Accelerate the construction of international mountain tourism destinations, increase the impact of International Mountain Tourism Alliance, and make International Mountain Tourism and Outdoor Sports Conference a regular successful event.

积极对接成渝地区双城经济圈建设，推进文化和旅游等领域合作。

Build up cooperation over the construction of the Chengdu-Chongqing economic circle in the fields of culture and tourism.

推动民族村寨、传统村落和历史文化名村古镇保护发展，创建一批民族团结进步示范乡镇、示范村。

Protect ethnic villages, traditional villages and famous historical and cultural sites, and build a number of demonstration towns and villages for ethnic unity and progress.



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**营商环境服务热线：0851-12345**

**Enquiry on Business Environment**  
**Enquiry on Setting up & Expanding Business in Guizhou**

**投资热线：0851-86830151**

**Tel: +86-851-12345**  
**Tel: +86-851-86830151**